

Client	Client name	
Participants	Participant 1	
•	• Participant 2	
	• Participant 3	
	Participant 4	
	• Participant 5	
	Participant 6	
	• etc.	
Course	sustainAX – ESG risk integration Teach-In series	
Period	Between [start date] and [end date] (4 sessions – around 6,5 hours	
	course plus homework estimated to 3 hours, 9,5 hours in total)	
Instructor	Dag A.D. Messelt – Certified ESG Analyst and Senior Sustainable	
	Finance Consultant – Extensive experience in financial markets and asset	
	management since 1994 topped up with ESG analyst certification and	
	ESG research and ESG risk/opportunity work since early 2019.	
Description – Context	Fiduciary duty and the SFDR (through article 6) combined with EU	
and target	guidance require that asset managers integrate sustainability (ESG) risks	
	in the investment process (practically in investment decisions).	
	The course targets to help portfolio managers and analysts with this by	
D : :: G ::	focussing on the whole process with theoretical and practical training.	
Description - Sections	The course is made of 4 sections with homework to prepare between the	
	sections:	
	Section 1 - Framework, terms and ESG risk (onsite)	
	Section 2 - How ESG risk research is conducted, including materiality	
	Section 3 - ESG risk integration – Theoretical and practical (onsite) Section 4 - ESG risk integration and Engagement Processes	
	(details on next page)	
Prerequisites	It is an advantage if the participants have experience in investment	
Trerequisites	activities with understanding of investment risk/opportunities and	
	processes.	
Learning outcomes	The participants should be able to:	
8	• Use correct terms in the ESG field relevant to investing	
	Understand the content of an ESG research report including	
	materiality considerations	
	Adjust the conclusions of the ESG research report with their	
	deeper knowledge of the company	
	Translate the identified ESG research risks to financial metrics	
	• Integrate the financial metrics of an ESG risk into the investment	
	case analysis	
	Construct and execute an ESG risk integration process	
	Construct and execute an Engagement process	
Materials	After each session the presentation deck used will be available for	
	consultation on the web. Two example ESG research reports are made	
	available on the web for homework preparing a practical workshop in	
	session 3.	
Grading	There is no exam at the end of the course.	



Description	Sections
– Details	

The course is made of 4 sections with homework to prepare between the sections:

Section 1 - Framework, terms and ESG risk (onsite)

• ESG relevant definitions/terms, regulation, what this is and what this is not. ESG risks, Double materiality and ESG risk mitigation versus impact seeking.

Section 2 - How ESG risk research is conducted, including materiality

• To be able to use an ESG research report made by an external provider it is a prerequisite to understand how it is typically built. Here the materiality aspect is very important with regards to the conclusion of the ESG analyst.

Section 3 - ESG risk integration – Theoretical and practical (onsite)

 Theoretical explanation of the ESG risk integration work and practical individually prepared workshop with several ESG research report examples

Section 4 - ESG risk integration and Engagement Processes

• Work on the ESG risk integration process and Engagement process with individually prepared suggestions.